



STRATEGIC STAFFING FOR THE LEGAL COMMUNITY

## *Considerations in Selecting Our Service*

**Longevity/Experience:** We have been serving the legal community in the Bay Area as long as anyone—for over 15 years now. Moreover, we have been in staffing longer than anyone out here; now approaching completion of our 46<sup>th</sup> year of service, and on both Coasts.

**Continuity:** Our Chairman, Dick Essey, founded the company in 1962 and still takes a very active hand in day-to-day operations. We owe much of our consistent commitment to quality to his leadership! We are a family-owned and run business. Yet, we have the muscle and infrastructure to handle the most sophisticated projects, and very efficiently.

**Quality:** We are easily the most selective in the industry. I choose our contract attorneys out of hundreds of applicants and draw on my own litigation practice of nearly a decade to make judgments about people; I like to think I've seen it all! For this reason, I absolutely insist and commit to personally interviewing and screening each and every candidate that we put on a job—every time, without fail. This is the only way to ensure quality and we are absolutely committed to it. Further, of course, we check law firm references, Cal-bar and other bar status. In addition, we also insist on peer review. Our reviewers critique each other and in this way we ensure not only a higher level of discipline on a given job, but we can weed out those occasionally very charming and high educated folks that try to slip through.

**Commitment:** We are absolutely committed to serving our clients—and their clients! We let nothing stand in the way of providing the most disciplined, qualified, and professional attorneys and paralegals.

**Breadth:** We call upon an amazing wellspring of legal professionals. We currently call upon over 2,000 professionals across Northern California—more than any of our competitors. That means that we can provide professionals with nearly every conceivable combination of technical, tactical, language, business and legal skills. Just try to stump us!

**Technology:** We have extremely sophisticated technological tools to assist us. We have created our own internal database/query/order tracking system that allows us to call upon a huge array of professionals with any conceivable set of skills and experience. Further, job tracking is a snap! Timesheets are submitted, reviewed and approval online and our clients can generate their own invoices at the click of a button. Further, we have just rolled out our own proprietary quality control software that offers modalities unique in the industry.

Also important, *we are extremely competitive on rates.*

Peter Smith, Esq. • Executive Director, San Francisco • 415.392.5858 x130 •  
psmith@oncallcounsel.com

Kathryn Lyon • Managing Director, New York • 212.916.0815 • klyon@oncallcounsel.com

www.oncallcounsel.com